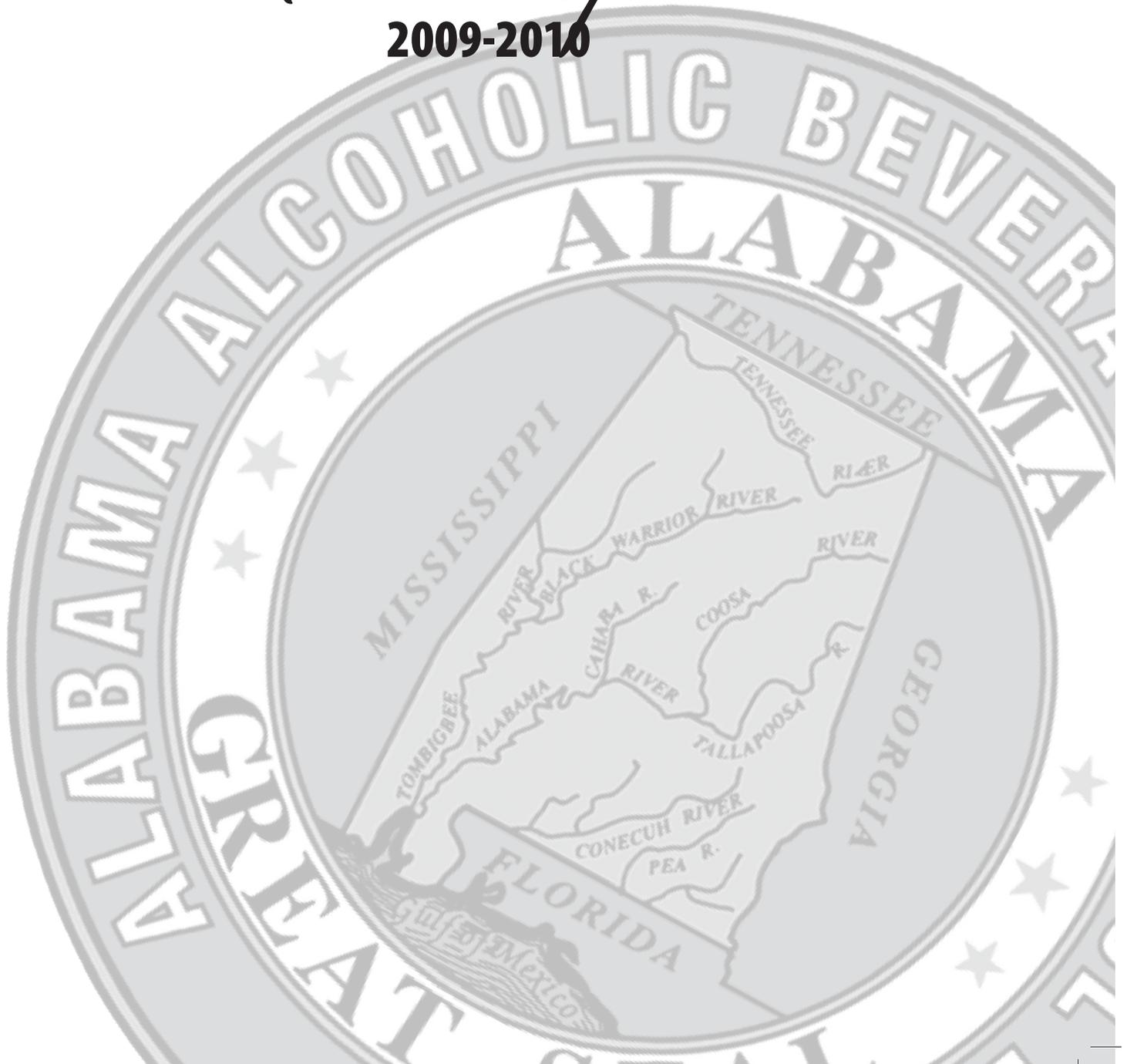


**STATE OF ALABAMA
ALCOHOLIC BEVERAGE CONTROL BOARD**

Annual Report
2009-2010

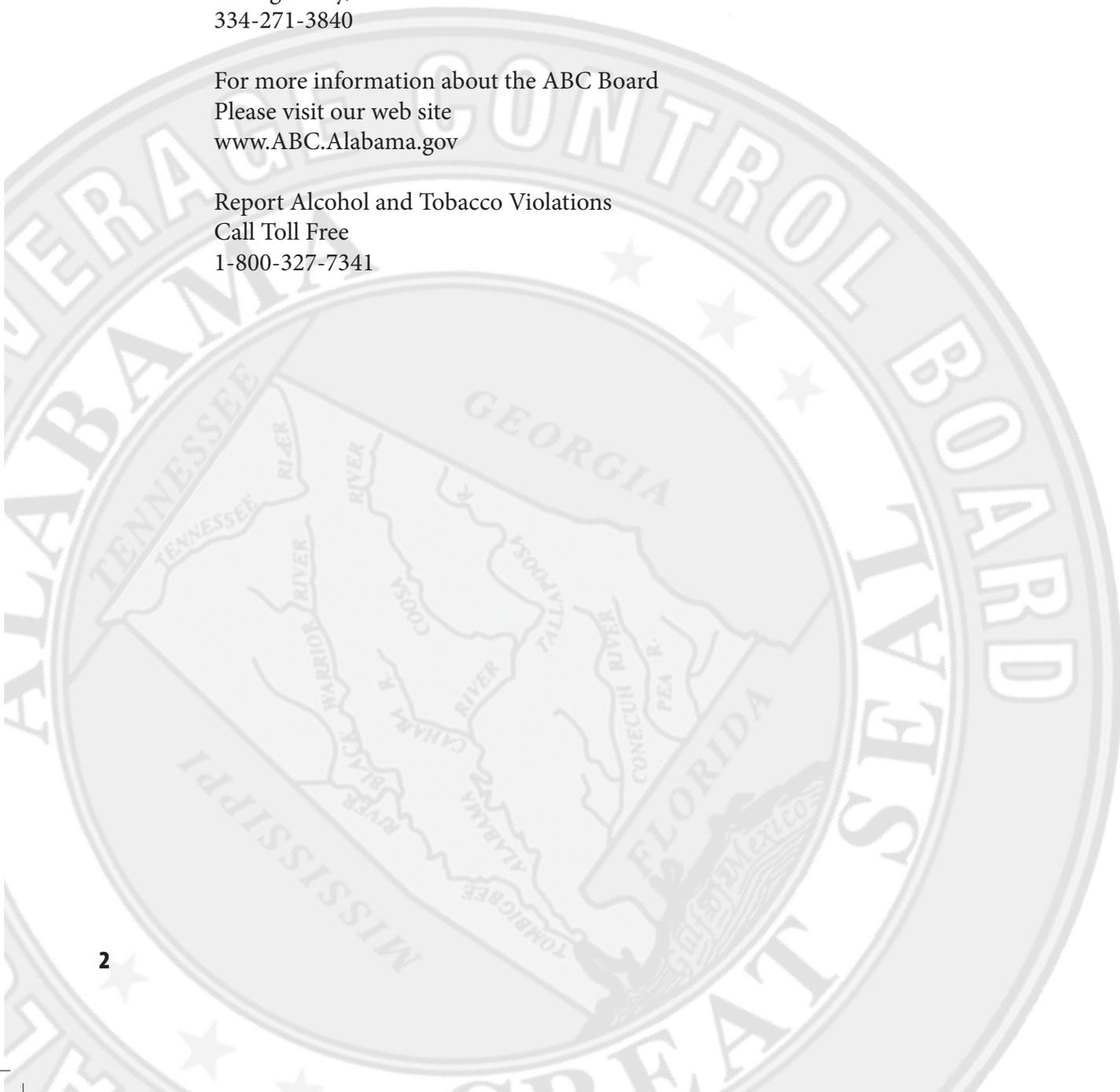


This copy courtesy of the

Alabama Alcoholic Beverage Control Board
2715 Gunter Park Drive West
Montgomery, AL 36109
334-271-3840

For more information about the ABC Board
Please visit our web site
www.ABC.Alabama.gov

Report Alcohol and Tobacco Violations
Call Toll Free
1-800-327-7341



History and Mission

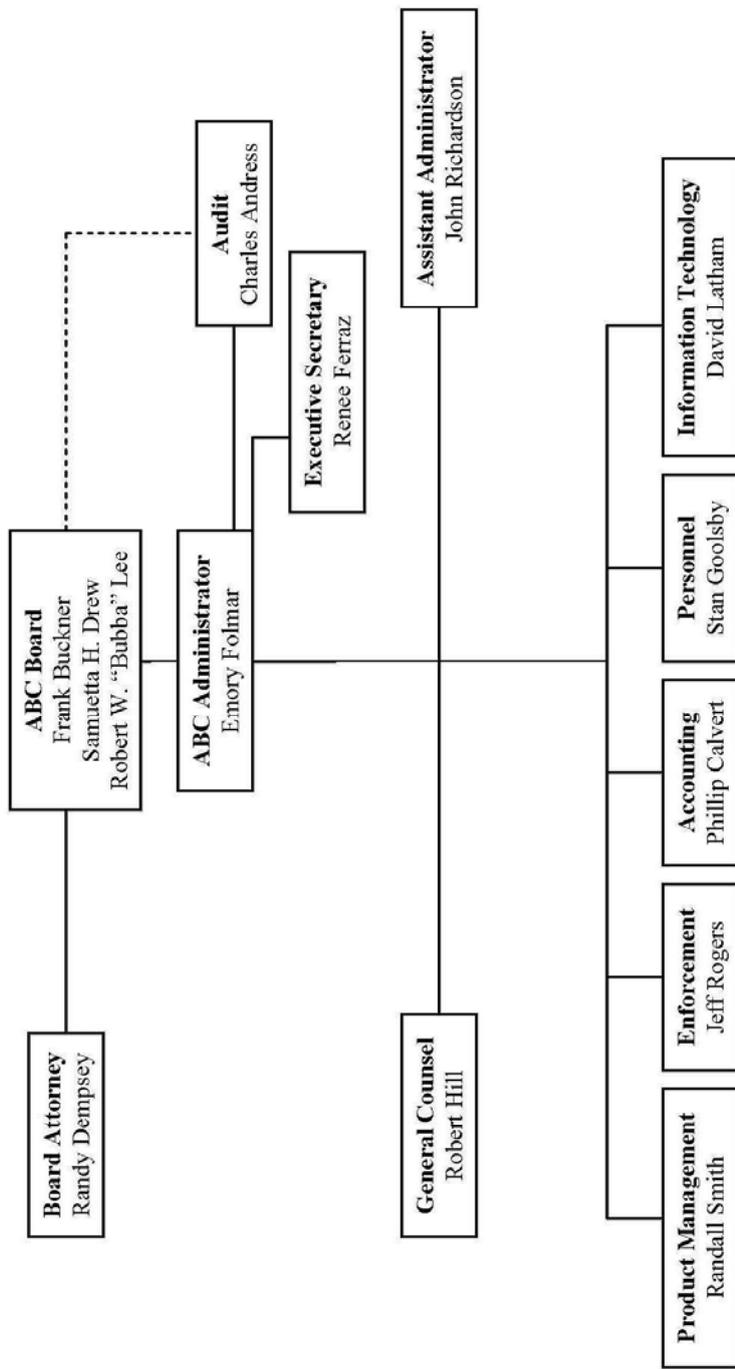
The Alabama ABC Board was established by the Alabama Alcoholic Beverage Control Act passed in February, 1937. The ABC Act established the ABC Board and gives it control over the manufacture, import, distribution, sale, and transportation of alcoholic beverages within the state. In 1997 the responsibility to issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permit regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration and law enforcement.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board's goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC's law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

ABC Board Organization



RETAIL PRICE BREAKDOWN

What's In The Price of Liquor?



*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

| | |
|--|---------------|
| 1. General Fund | \$2.45 |
| 2. Human Resources | \$2.15 |
| 3. Mental Health | \$1.88 |
| 4. Various State Agencies and Local Governments | \$5.02 |

The ABC Board operates with a specific price structure.

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf.

The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included is the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

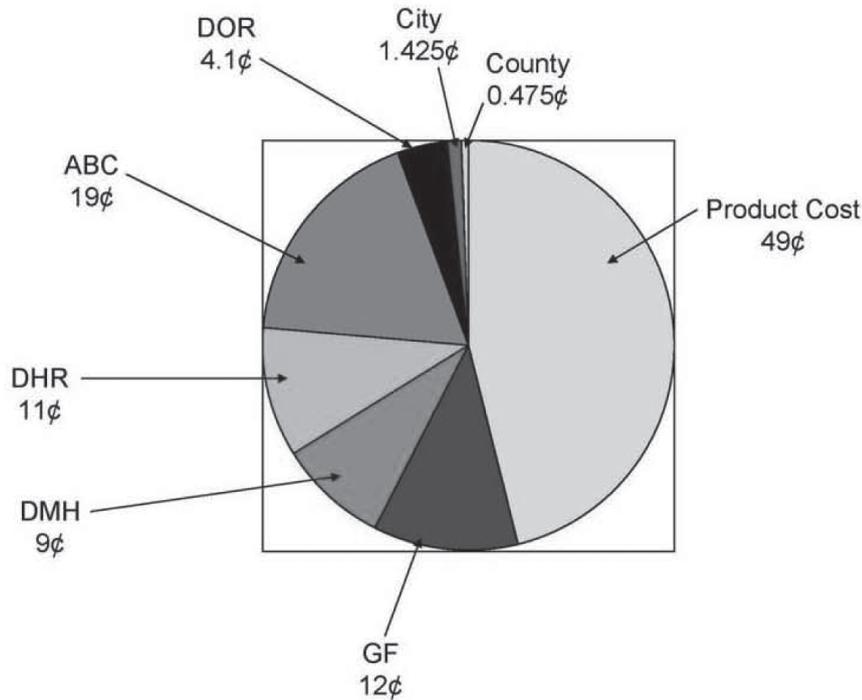
The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies.

From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made.

Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

Cost of Product - \$0.49
 State General Fund (GF) - \$0.12 *
 Department of Mental Health (DMH) - \$0.09 *
 Department of Human Resources (DHR) - \$0.11 *
 ABC - \$0.19 **
 Department of Revenue (DOR) - \$0.041
 City - \$0.01425
 County - \$0.00475

* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

** ABC funds not spent for operations each year are distributed to the funds listed above as required by state law. (More than \$3.5 Million for FY 2010)

Product Management

The Product Management Division is responsible for the pricing, purchase, warehousing, transport, distribution, merchandising, and sale of liquor products for the state. Products are evaluated, consumer preferences are analyzed, and more efficient supply lines are considered every day. Operating hours and outlet locations are evaluated for convenience to adult consumers and efficient operation. Our sales staff is trained to serve the consumer and prevent the access to alcoholic beverages by anyone under the age of 21. Product listings are made available to licensees and the general public. Personal imports or specialty products are made available to the general public through sales outlets.

Stores – Operates 165 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages.

Wholesale – Oversee product selection, processing, and transportation to ensure high quality products are available to the consumer in a efficiently operated distribution network.

Warehouse – Receives, stores, and ships a wide variety of approved liquor products to state operated retail and wholesale outlets, military installations, and licensed private establishments.

Law Enforcement

The Law Enforcement Division of the Alcoholic Beverage Control Board was created in 1937 with passage of the Alcoholic Beverage Control Act. The 136 sworn officers of the Alabama Alcoholic Beverage Control Board's Law Enforcement Division serve under the classification of State Law Enforcement Officers, participate in the State Police Retirement System, and have full police powers throughout the State of Alabama. As part of the ABC Board, there are 5 Compliance Specialist and 25 support personnel within the Law Enforcement Division which are funded by ABC operating accounts, grants, and special appropriations, and do not require funding from the State General Fund. ABC Enforcement duties and responsibilities include:

- Serves as the primary state law enforcement agency tasked with the enforcement of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.S. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking issues. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has decreased, as reflected by our Minor Compliance Check non-compliance rate which decreased substantially over the past decade.
- Issues, regulates, and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any time in our history.
- Serves as the primary state law enforcement agency tasked with the enforcement of tobacco laws in the state.
- Tobacco investigations include the responsibility of investigating the sale, possession, and use of tobacco products for minors. Federal

grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man-hours and resources to concentrate on Underage Tobacco Use issues. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs help to cover the cost of regulating and enforcing tobacco sales. The completion of requirements under federal SYNAR legislation protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.

- Issues, regulates, and investigates Tobacco Permits for all locations in the state selling tobacco products.
- Any business location in the state, not covered by the Alabama Board of Pharmacy, that manufactures, distributes, or sells Ephedrine products that may be used in the process of illegally manufacturing Methamphetamine are required to register each year. ABC Enforcement is also included in state law that requires cooperative efforts with the Alabama Substance Abuse Task Force and the Alabama Criminal Justice Information Center to assist in the operation of an Ephedrine sales database and to present training related to Ephedrine sales and Methamphetamine use.
- Investigates the illegal manufacture, sale, possession, and use of illegal drugs in the state. Because ABC Agents are in the areas where drug sales and use are prevalent, it is a natural association that they will identify and investigate these type illegal activities. Federal funding under the Byrne Grant program from the U.S. Department of Justice and the Alabama Department of Economic and Community Affairs helps to cover the cost of drug investigations.
- Illegal gambling has been an issue in Alabama for many years. Because ABC Agents are in the areas where illegal gambling is prevalent, it is a natural association that they will identify and investigate these type illegal activities. In the past, our Agents have assisted the Federal Bureau of Investigation and Attorney General's Office in major gambling investigations. More recently, our Agents

have provided undercover, case agent, and evidence maintenance as part of the Governor's Task Force on Illegal Gambling.

- Provides security for all ABC Stores, Warehouse, and Central Office facilities. Currently Warehouse and Central Office security is conducted by 3 Facility Police Officers, supplemented by a private security company through state contract. The Store Security Unit provides installation, maintenance, monitoring, and data retrieval for all ABC facilities through the use of alarms and digital video recording equipment. ABC Enforcement Agents also investigate criminal activity and violation of policy/procedures at ABC facilities. During normal daily activities and peak sales seasons, ABC Enforcement Agents provide security to ABC Stores to help with crowd control and bank deposits.
- When called upon, ABC Enforcement Agents provide Executive Protection Services to state officials and visiting dignitaries.
- ABC Enforcement is a first line response force for the Alabama Emergency Management Agency in times of natural disaster or terrorist attack. While the first priority is to protect state property and ABC facilities, Agents are assigned to assist other state and local law enforcement agencies to maintain public safety as needed. Responses to all recent hurricanes, areas destroyed by tornados, and the mass shooting event in Geneva County have been successfully completed by ABC Enforcement. ABC Agents stand ready to assist other law enforcement agencies when assistance is needed.
- The Enforcement Division includes the operations of the Responsible Vendor Program providing certification and training for licensees who choose to participate in the program.
- The Enforcement Division also operates a toll free hotline (1-800-327-7341) to take complaints and gather information related to criminal activity.

Activities for the division during this fiscal year include:

Criminal Cases

| | |
|---------|-------|
| Alcohol | 2,438 |
| Tobacco | 391 |
| Drug | 1,234 |
| Other | 374 |
| Stores | 227 |

Administrative Cases

| | |
|---------|-------|
| Alcohol | 2,290 |
| Tobacco | 324 |

Inspections

| | |
|---------|--------|
| Alcohol | 12,736 |
| Tobacco | 11,727 |

Minor Compliance Checks

| | |
|---------|---|
| Alcohol | 4,977 (544 Sales - 10.93% Non-Compliance) |
| Tobacco | 3,362 (265 Sales - 7.88% Non-Compliance) |

Application Processed

| | |
|---------|-------|
| Alcohol | 2,435 |
| Tobacco | 1,397 |

Store Security Checks 9,943

Assists

| | |
|---------|--------|
| Alcohol | 26,524 |
| Tobacco | 12,100 |
| Drug | 3,422 |
| Other | 1,107 |
| Stores | 168 |

Complaints Filed 674

Complaints Closed 296

Evidence Seizures

| | |
|---------|-------------|
| Alcohol | \$75,591 |
| Tobacco | \$13,468 |
| Drug | \$1,909,558 |

*Street Value of Evidence Seized

Moonshine Still Investigations

| | |
|-------------------------------------|-------|
| Stills Seized | 12 |
| Gallons of Mash Seized | 2,660 |
| Gallons of Moonshine Whiskey Seized | 389 |

Responsible Vendor Program

| | |
|---------------------|-------|
| Certifications | 3,130 |
| Individuals Trained | 1,492 |



Administration

Accounting – Processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children’s First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

Auditing – Is responsible for the review of records maintained by beer and wine wholesalers, conducts physical inventories of the ABC Warehouse and ABC Stores, and performs internal audit functions for the ABC Board. Auditing is responsible for tracking tax computations and destruction of products not suitable for sale.

Information Technology (IT) – Is responsible for planning, implementing, and maintaining all communications and data systems for the ABC Board. Cash registers, credit card processing, electronic inventory, databases, software systems, data connections, computers, phone systems, data and technology security, and wiring all fall under the responsibilities of IT. This requires 24 hour service, upgrades, and liaison with other state agencies, software manufacturers, hardware providers, and contractors in the technology arena.

Personnel – Is responsible for the control of hiring, service, and separation of all employees of the ABC Board. This includes employee file maintenance, benefits maintenance, illness/injury monitoring, complaint management, payroll management, training & information, and disciplinary procedures. Personnel monitors compliance with and updates related to ABC Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. Personnel provides service to

a large employee staff in many classifications related to stores operations, law enforcement, clerical, and executive management.

Total Resources Distributed to Other State Agencies, Cities, and Counties

| | |
|--------------------------|------------------|
| General Fund | \$ 64,330,996.66 |
| Dept. of Human Resources | \$ 48,208,700.48 |
| Dept. of Mental Health | \$ 32,299,031.80 |
| Dept. of Education | \$ 22,006,574.50 |
| Cities and Counties | \$ 9,093,516.49 |
| Dept. of Revenue | \$ 13,610,186.94 |

Total Resources Generated \$189,549,006.87

FY 2009 – 2010 Statement of Operations

Revenues:

| | |
|-----------------|-------------------------|
| Retail Sales | \$240,183,586.46 |
| Wholesale Sales | \$124,779,195.22 |
| Military Sales | \$ 4,131,351.11 |
| Total Sales | <u>\$369,094,132.79</u> |

| | |
|---------------------------|-------------------------|
| Embedded Taxes – Title 28 | \$103,450,345.21 |
| Sales Taxes | <u>\$ 13,610,186.94</u> |
| Net Sales | \$252,033,600.64 |

| | |
|--------------------|-------------------------|
| Cost of Goods Sold | <u>\$184,429,915.53</u> |
| Gross Margin | \$ 67,603,685.11 |

| | |
|---------------------------|------------------------|
| 5% Markup to General Fund | <u>\$ 9,075,269.25</u> |
| Total Operating Revenues | \$ 58,528,415.86 |

Other Revenues:

| | |
|--------------------------------|-------------------------|
| Private Table Wine Liter Taxes | \$ 10,492,104.44 |
| Publication & Statistics Sales | \$ 3,600.00 |
| Salvaged Equipment | \$ 9,416.21 |
| Salvages other than Equipment | \$ 69,835.76 |
| Public Service & Import Income | \$ 43,161.55 |
| Miscellaneous Income | \$ 82,240.79 |
| Prior FY Accrual Adjustment | \$ 5,832,756.54 |
| Grant Income | \$ 504,518.85 |
| Responsible Vendor Fees | \$ 105,315.00 |
| Bailment Fees | <u>\$ 1,343,012.30</u> |
| Total Other Revenues | <u>\$ 18,485,961.44</u> |

Total Available Revenues \$ 77,014,377.30

Expenditures:

| | |
|-------------------------|------------------|
| Disposal of Equipment | \$ 139,291.74 |
| Store Expenses | \$ 47,311,430.38 |
| Warehouse Expenses | \$ 3,125,065.76 |
| Administrative Expenses | \$ 6,508,464.46 |
| Enforcement Expenses | \$ 16,397,517.60 |
| Capital Outlay Expenses | <u>\$ 0.00</u> |

Total Expenditures \$ 73,481,769.94

Net Revenues for Distribution \$ 3,532,607.36

Profits Distribution

50% General Fund \$ 1,000,000.00
19% Dept. of Human Resources \$ 380,000.00
10% Counties \$ 200,000.00
1% Counties \$ 20,000.00
20% Cities \$ 400,000.00
Wet Municipalities \$ 200,000.00
85% General Fund \$ 1,132,716.25
6.25% Counties \$ 83,287.96
3.75% Dept. of Human Resources \$ 49,972.78
3.75% Counties \$ 49,972.78
1.25% Cities \$ 16,657.59

Total Distribution \$ 3,532,607.36

Beer Tax Collected and Distributed to Other State Agencies:

General Fund \$16,610,295.85
Dept. of Human Resources \$11,073,530.44
Education Trust Fund \$22,147,060.51

Total Distribution \$49,830,886.80

License Fees Transferred to General Fund:

Retail Liquor Lounge \$202,050
Retail Liquor Restaurant \$552,950
Club Liquor Class I \$42,300
Club Liquor Class II \$179,250
Wholesale Liquor \$2,000
Common Carrier \$1,500
Manufacturer \$44,500
Retail Liquor Lounge II \$134,100
Retail Table Wine \$51,050
Retail Table Wine Off-Premise \$423,850
Wholesale Table Wine \$11,550
Wholesale Table Wine & Beer \$21,750
Brewpub \$3,000
International Motor Speedway \$300
Retail Beer \$101,000
Retail Beer Off-Premise \$384,450
Wholesale Beer \$12,100

| | |
|--------------------------------|-----------------|
| Warehouse | \$600 |
| Additional Warehouse | \$400 |
| Special Event Retail | \$15,150 |
| Special Retail 30 Days or less | \$2,800 |
| Special Retail Over 30 Days | \$62,100 |
| <u>Importer</u> | <u>\$88,000</u> |
| Total Distribution | \$2,336,750 |

Other License Related Fees Transferred to General Fund:

| | |
|------------------------|------------------|
| Application Filing Fee | \$109,900 |
| License Transfer Fee | \$42,100 |
| <u>Penalties</u> | <u>\$671,002</u> |
| Total Distribution | \$823,002 |

Detailed Distribution to Cities and Counties:

| County/City | Beer Excise Taxes | Wine Tax/Stores Net Revenue | Total by County |
|--------------|-------------------|-----------------------------|-----------------|
| Autauga | \$119,600.96 | \$6,018.38 | \$133,613.73 |
| Autaugaville | | \$97.97 | |
| Billingsley | | \$13.85 | |
| Prattville | | \$7,882.57 | |
| Baldwin | \$119,600.96 | \$7,463.94 | \$161,249.89 |
| Bay Minette | | \$2,084.45 | |
| Daphne | | \$3,018.14 | |
| Elberta | | \$65.94 | |
| Fairhope | | \$7,712.90 | |
| Foley | | \$4,942.71 | |
| Gulf Shores | | \$7,079.42 | |
| Loxley | | \$161.05 | |
| Orange Beach | | \$4,447.99 | |
| Robertsdale | | \$1,070.98 | |
| Silverhill | | \$73.60 | |
| Spanish Fort | | \$3,449.55 | |
| Summerdale | | \$78.26 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|---------------|-------------------|---------------------------------|-----------------|
| Barbour | \$119,600.96 | \$5,799.73 | \$129,569.94 |
| Blue Springs | | \$14.46 | |
| Clayton | | \$198.51 | |
| Clio | | \$263.57 | |
| Eufaula | | \$3,619.59 | |
| Louisville | | \$73.12 | |
| Blount | \$119,600.96 | | \$119,600.96 |
| Bullock | \$119,600.96 | \$5,540.88 | \$126,469.63 |
| Midway | | \$54.60 | |
| Union Springs | | \$1,273.19 | |
| Butler | \$119,600.96 | \$5,685.60 | \$127,920.96 |
| Georgiana | | \$207.54 | |
| Greenville | | \$2,349.92 | |
| McKenzie | | \$76.94 | |
| Calhoun | \$119,600.96 | \$7,043.08 | \$142,270.06 |
| Anniston | | \$4,187.64 | |
| Hobson City | | \$104.90 | |
| Jacksonville | | \$2,320.46 | |
| Ohatchee | | \$145.17 | |
| Oxford | | \$7,883.75 | |
| Piedmont | | \$671.19 | |
| Weaver | | \$312.91 | |
| Chambers | \$119,600.96 | \$5,912.47 | \$128,829.49 |
| Five Points | | \$17.45 | |
| Lafayette | | \$932.32 | |
| Lanett | | \$943.51 | |
| Valley | | \$1,400.80 | |
| Waverly | | \$21.98 | |
| Chilton | | | \$3,107.64 |
| Clanton | | \$3,107.64 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|---------------|-------------------|---------------------------------|-----------------|
| Choctaw | \$119,600.96 | \$5,603.75 | \$126,305.38 |
| Butler | | \$876.77 | |
| Gilbertown | | \$22.34 | |
| Lisman | | \$78.02 | |
| Pennington | | \$42.18 | |
| Silas | | \$63.20 | |
| Toxey | | \$18.16 | |
| Clarke | | | \$2,610.71 |
| Jackson | | \$2,610.71 | |
| Cleburne | \$119,600.96 | \$5,576.87 | \$125,789.64 |
| Edwardsville | | \$22.22 | |
| Fruithurst | | \$32.25 | |
| Heflin | | \$407.95 | |
| Ranburne | | \$149.39 | |
| Coffee | | | \$9,190.54 |
| Enterprise | | \$9,190.54 | |
| Colbert | \$119,600.96 | \$6,187.42 | \$142,829.18 |
| Cherokee | | \$147.79 | |
| Leighton | | \$101.43 | |
| Littleville | | \$116.84 | |
| Muscle Shoals | | \$14,354.43 | |
| Sheffield | | \$1,381.69 | |
| Tuscumbia | | \$938.62 | |
| Conecuh | \$119,600.96 | \$5,576.37 | \$127,312.91 |
| Castleberry | | \$70.49 | |
| Evergreen | | \$2,031.63 | |
| Repton | | \$33.46 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|--------------|-------------------|------------------------------------|--------------------|
| Coosa | \$119,600.96 | \$5,548.17 | \$125,425.11 |
| Goodwater | | \$195.10 | |
| Kellyton | | \$29.75 | |
| Rockford | | \$51.13 | |
| Covington | \$119,600.96 | \$5,928.14 | \$129,739.35 |
| Andalusia | | \$2,042.83 | |
| Babbie | | \$74.91 | |
| Carolina | | \$29.63 | |
| Floral | | \$234.65 | |
| Gantt | | \$28.80 | |
| Heath | | \$29.75 | |
| Libertyville | | \$12.66 | |
| Lockhart | | \$65.47 | |
| Onycha | | \$24.85 | |
| Opp | | \$1,494.53 | |
| Red Level | | \$66.43 | |
| River Falls | | \$73.60 | |
| Sanford | | \$32.14 | |
| Crenshaw | \$119,600.96 | \$5,570.03 | \$126,239.48 |
| Brantley | | \$109.92 | |
| Dozier | | \$46.71 | |
| Glenwood | | \$22.82 | |
| Luverne | | \$824.65 | |
| Petrey | | \$7.52 | |
| Rutledge | | \$56.87 | |
| Cullman | \$119,600.96 | | \$119,600.96 |
| Dale | \$119,600.96 | \$6,099.94 | \$130,479.24 |
| Ariton | | \$92.24 | |
| Clayhatchee | | \$59.86 | |
| Daleville | | \$639.36 | |
| Grimes | | \$54.84 | |
| Level Plains | | \$184.48 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|--------------|-------------------|---------------------------------|-----------------|
| Midland City | | \$203.47 | |
| Napier Field | | \$48.27 | |
| Newton | | \$204.07 | |
| Ozark | | \$3,212.06 | |
| Pinckard | | \$79.69 | |
| Dallas | \$119,600.96 | \$6,058.64 | \$134,603.78 |
| Orrville | | \$27.48 | |
| Selma | | \$8,916.70 | |
| Dekalb | \$119,600.96 | | \$123,807.20 |
| Ft. Payne | | \$4,206.24 | |
| Elmore | \$119,600.96 | \$6,350.15 | \$134,844.37 |
| Coosada | | \$165.12 | |
| Deatsville | | \$40.62 | |
| Eclectic | | \$123.90 | |
| Elmore | | \$23.78 | |
| Millbrook | | \$3,667.56 | |
| Tallassee | | \$1,165.98 | |
| Wetumpka | | \$3,706.30 | |
| Escambia | \$119,600.96 | \$5,940.22 | \$128,661.02 |
| Atmore | | \$1,376.92 | |
| Brewton | | \$1,228.80 | |
| East Brewton | | \$298.22 | |
| Flomaton | | \$189.73 | |
| Pollard | | \$14.34 | |
| Riverview | | \$11.83 | |
| Etowah | \$119,600.96 | \$6,911.75 | \$143,811.16 |
| Altoona | | \$117.56 | |
| Attalla | | \$1,294.75 | |
| Gadsden | | \$9,247.83 | |
| Glencoe | | \$615.54 | |
| Hokes Bluff | | \$495.71 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|--------------|-------------------|---------------------------------|-----------------|
| Mountainboro | | \$40.38 | |
| Rainbow City | | \$3,564.36 | |
| Reece City | | \$75.75 | |
| Ridgeville | | \$18.88 | |
| Sardis | | \$902.22 | |
| Southside | | \$840.64 | |
| Walnut Grove | | \$84.83 | |
| Greene | \$119,600.96 | \$5,514.88 | \$126,244.19 |
| Boligee | | \$44.09 | |
| Eutaw | | \$1,009.11 | |
| Forkland | | \$75.15 | |
| Hale | \$119,600.96 | \$5,622.64 | \$126,482.52 |
| Akron | | \$62.25 | |
| Greensboro | | \$952.95 | |
| Moundville | | \$216.13 | |
| Newbern | | \$27.59 | |
| Henry | \$119,600.96 | \$5,609.57 | \$126,183.65 |
| Abbeville | | \$399.18 | |
| Haleburg | | \$12.90 | |
| Headland | | \$494.96 | |
| Newville | | \$66.08 | |
| Houston | \$119,600.96 | \$6,692.53 | \$146,171.26 |
| Ashford | | \$221.39 | |
| Avon | | \$55.68 | |
| Columbia | | \$96.06 | |
| Cottonwood | | \$139.79 | |
| Cowarts | | \$184.72 | |
| Dothan | | \$18,380.12 | |
| Gordon | | \$48.74 | |
| Kinsey | | \$214.58 | |
| Madrid | | \$36.20 | |
| Rehobeth | | \$118.64 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|----------------|-------------------|---------------------------------|-----------------|
| Taylor | | \$226.77 | |
| Webb | | \$155.08 | |
| Jackson | | | \$4,296.16 |
| Scottsboro | | \$4,296.16 | |
| Jefferson | \$119,600.96 | \$15,429.99 | \$295,745.72 |
| Adamsville | | \$2,109.44 | |
| Bessemer | | \$13,074.13 | |
| Birmingham | | \$83,524.10 | |
| Brighton | | \$434.89 | |
| Brookside | | \$166.43 | |
| Cardiff | | \$9.80 | |
| Center Point | | \$1,827.52 | |
| Clay | | \$591.05 | |
| County Line | | \$30.71 | |
| Fairfield | | \$4,932.20 | |
| Fultondale | | \$4,520.32 | |
| Gardendale | | \$1,389.04 | |
| Graysville | | \$280.06 | |
| Homewood | | \$5,782.13 | |
| Hoover | | \$16,164.14 | |
| Hueytown | | \$5,674.71 | |
| Irondale | | \$1,172.43 | |
| Kimberly | | \$215.17 | |
| Lipscomb | | \$293.67 | |
| Maytown | | \$51.97 | |
| Midfield | | \$672.17 | |
| Morris | | \$218.29 | |
| Mountain Brook | | \$6,034.41 | |
| Mulga | | \$116.25 | |
| North Johns | | \$16.97 | |
| Pinson | | \$726.54 | |
| Pleasant Grove | | \$1,192.74 | |
| Sylvan Springs | | \$175.03 | |
| Tarrant City | | \$1,488.84 | |

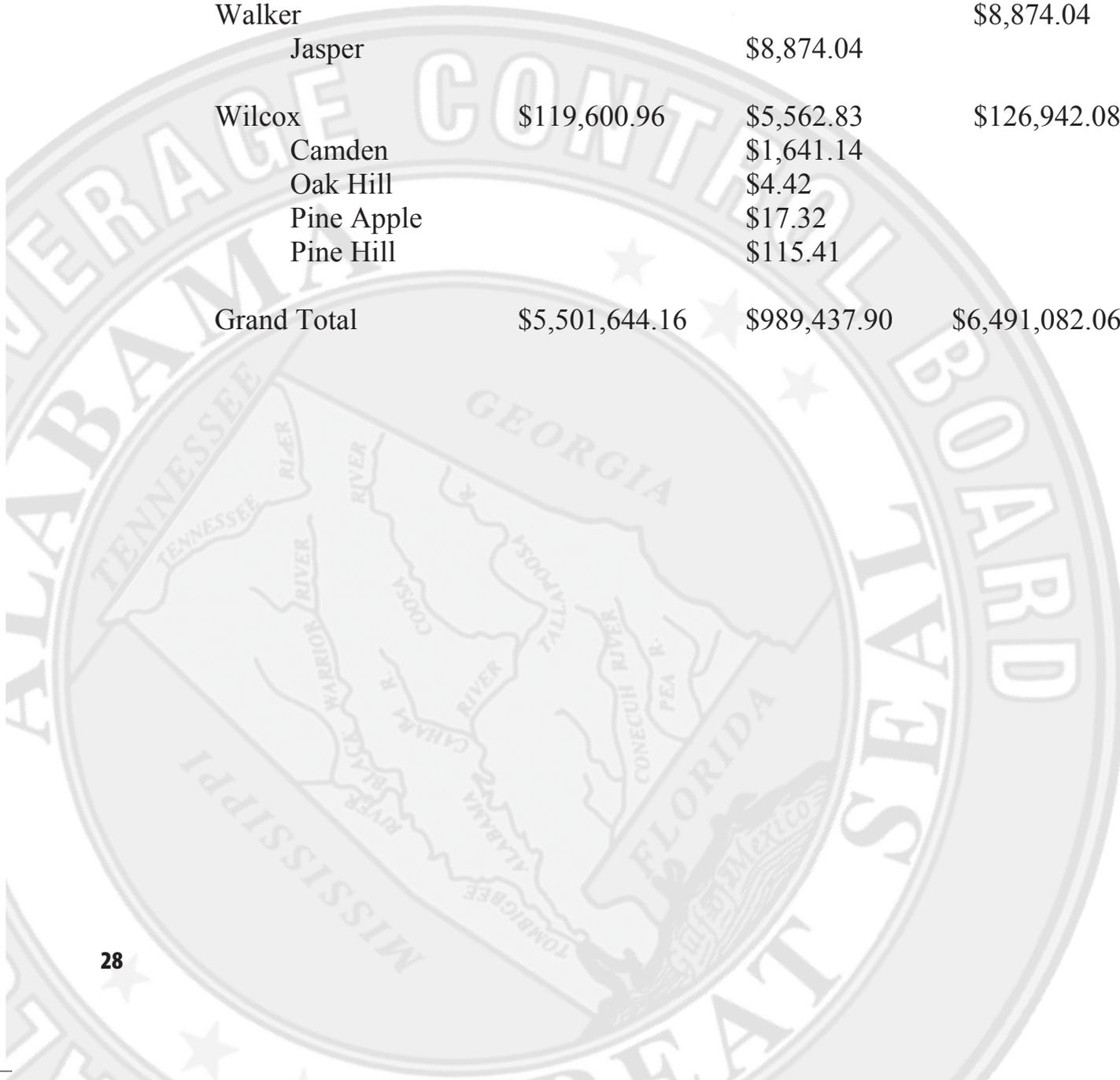
| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|----------------|-------------------|---------------------------------|-----------------|
| Trafford | | \$62.49 | |
| Trussville | | \$1,544.12 | |
| Vestavia Hills | | \$5,803.28 | |
| Warrior | | \$378.63 | |
| West Jefferson | | \$41.10 | |
| Lauderdale | \$119,600.96 | | \$126,591.37 |
| Florence | | \$6,990.41 | |
| Lee | \$119,600.96 | \$7,085.58 | \$150,445.27 |
| Auburn | | \$19,600.86 | |
| Loachapoka | | \$19.72 | |
| Opelika | | \$4,138.15 | |
| Limestone | | | \$5,988.69 |
| Athens | | \$5,988.69 | |
| Lowndes | \$119,600.96 | \$5,567.18 | \$125,767.77 |
| Benton | | \$5.61 | |
| Fort Deposit | | \$151.73 | |
| Hayneville | | \$172.87 | |
| Lowndesboro | | \$16.73 | |
| Mosses | | \$131.54 | |
| White Hall | | \$121.15 | |
| Macon | \$119,600.96 | \$5,726.04 | \$128,807.34 |
| Franklin | | \$17.80 | |
| Notasulga | | \$109.44 | |
| Shorter | | \$42.41 | |
| Tuskegee | | \$3,310.69 | |
| Madison | \$119,600.96 | \$9,654.53 | \$191,570.14 |
| Gurley | | \$104.66 | |
| Huntsville | | \$51,823.18 | |
| Madison | | \$9,894.44 | |
| New Hope | | \$303.36 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|------------------|-------------------|---------------------------------|-----------------|
| Owens Crossroads | | \$134.29 | |
| Triana | | \$54.72 | |
| Marengo | \$119,600.96 | \$5,702.64 | \$128,235.50 |
| Dayton | | \$7.17 | |
| Demopolis | | \$2,457.93 | |
| Faunsdale | | \$10.40 | |
| Linden | | \$328.93 | |
| Myrtlewood | | \$16.60 | |
| Providence | | \$37.15 | |
| Sweet Water | | \$27.96 | |
| Thomaston | | \$45.76 | |
| Marshall | \$119,600.96 | | \$127,944.74 |
| Albertville | | \$2,739.36 | |
| Guntersville | | \$5,604.42 | |
| Mobile | \$119,600.96 | \$11,591.65 | \$199,005.29 |
| Bayou La Batre | | \$276.35 | |
| Chickasaw | | \$3,650.08 | |
| Citronelle | | \$1,106.88 | |
| Creola | | \$239.19 | |
| Dauphin Island | | \$163.80 | |
| Mobile | | \$53,256.50 | |
| Mount Vernon | | \$442.26 | |
| Prichard | | \$4,708.02 | |
| Saraland | | \$3,290.13 | |
| Satsuma | | \$679.47 | |
| Montgomery | \$119,600.96 | \$9,901.34 | \$180,897.63 |
| Montgomery | | \$51,355.82 | |
| Pike Road | | \$39.51 | |
| Morgan | | | \$20,686.33 |
| Decatur | | \$20,686.33 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|------------------------|-------------------|---------------------------------|-----------------|
| Perry | \$119,600.96 | \$5,543.09 | \$126,764.06 |
| Marion | | \$1,243.61 | |
| Uniontown | | \$376.40 | |
| Pike | \$119,600.96 | \$5,808.22 | \$130,667.18 |
| Banks | | \$26.76 | |
| Brundidge | | \$279.69 | |
| Goshen | | \$35.85 | |
| Troy | | \$4,915.70 | |
| Russell | \$119,600.96 | \$6,109.32 | \$131,974.66 |
| Hurtsboro | | \$70.74 | |
| Phenix City | | \$6,193.64 | |
| Shelby | \$119,600.96 | \$7,601.26 | \$147,514.66 |
| Alabaster | | \$2,702.45 | |
| Calera | | \$1,134.66 | |
| Chelsea | | \$3,213.76 | |
| Columbiana | | \$741.86 | |
| Harpersville | | \$193.56 | |
| Helena | | \$1,713.46 | |
| Indian Springs Village | | \$265.84 | |
| Montevallo | | \$1,724.70 | |
| Pelham | | \$8,036.48 | |
| Vincent | | \$221.39 | |
| Westover | | \$109.68 | |
| Wilsonville | | \$185.31 | |
| Wilton | | \$69.29 | |
| St. Clair | \$119,600.96 | \$6,333.24 | \$137,353.50 |
| Argo | | \$212.67 | |
| Ashville | | \$946.88 | |
| Branchville | | \$98.57 | |
| Leeds | | \$1,249.13 | |
| Margaret | | \$139.67 | |
| Moody | | \$2,889.04 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|-------------------|-------------------|---------------------------------|-----------------|
| Odenville | | \$135.13 | |
| Pell City | | \$4,823.76 | |
| Ragland | | \$229.15 | |
| Riverside | | \$186.86 | |
| Springville | | \$377.86 | |
| Steele | | \$130.58 | |
| Sumter | \$119,600.96 | \$5,586.97 | \$127,133.61 |
| Cuba | | \$43.37 | |
| Emelle | | \$3.70 | |
| Epes | | \$24.62 | |
| Gainesville | | \$26.29 | |
| Geiger | | \$19.24 | |
| Livingston | | \$1,222.19 | |
| York | | \$606.27 | |
| Talladega | \$119,600.96 | \$6,566.03 | \$135,178.67 |
| Bon Air | | \$11.47 | |
| Childersburg | | \$1,383.81 | |
| Lincoln | | \$682.87 | |
| Munford | | \$180.17 | |
| Oak Grove | | \$54.60 | |
| Sylacauga | | \$2,861.06 | |
| Talladega | | \$3,789.31 | |
| Talladega Springs | | \$14.82 | |
| Waldo | | \$33.57 | |
| Tallapoosa | \$119,600.96 | \$5,985.58 | \$132,167.37 |
| Alexander City | | \$4,542.58 | |
| Camp Hill | | \$152.10 | |
| Dadeville | | \$1,657.59 | |
| Daviston | | \$31.90 | |
| Goldville | | \$4.42 | |
| Jackson's Gap | | \$90.92 | |
| New Site | | \$101.32 | |

| County/City | Beer Excise Taxes | Wine Tax/ Stores Net Revenue | Total by County |
|-------------|-------------------|---------------------------------|-----------------|
| Tuscaloosa | \$119,600.96 | \$7,829.44 | \$171,566.33 |
| Brookwood | | \$177.18 | |
| Coaling | | \$133.22 | |
| Coker | | \$96.53 | |
| Lake View | | \$19.48 | |
| Northport | | \$5,614.43 | |
| Tuscaloosa | | \$38,035.35 | |
| Vance | | \$59.74 | |
| Walker | | | \$8,874.04 |
| Jasper | | \$8,874.04 | |
| Wilcox | \$119,600.96 | \$5,562.83 | \$126,942.08 |
| Camden | | \$1,641.14 | |
| Oak Hill | | \$4.42 | |
| Pine Apple | | \$17.32 | |
| Pine Hill | | \$115.41 | |
| Grand Total | \$5,501,644.16 | \$989,437.90 | \$6,491,082.06 |



Local Beer and Wine Taxes collected and distributed:

| City/County | Beer & Wine Tax |
|-------------------|---------------------|
| Brundidge | \$45,592.42 |
| Cleburne County | \$84,369.16 |
| Montgomery County | \$201,775.65 |
| Pike County | \$86,790.59 |
| Selma | \$354,078.19 |
| <u>Troy</u> | <u>\$293,384.51</u> |
| Total | \$1,065,990.52 |

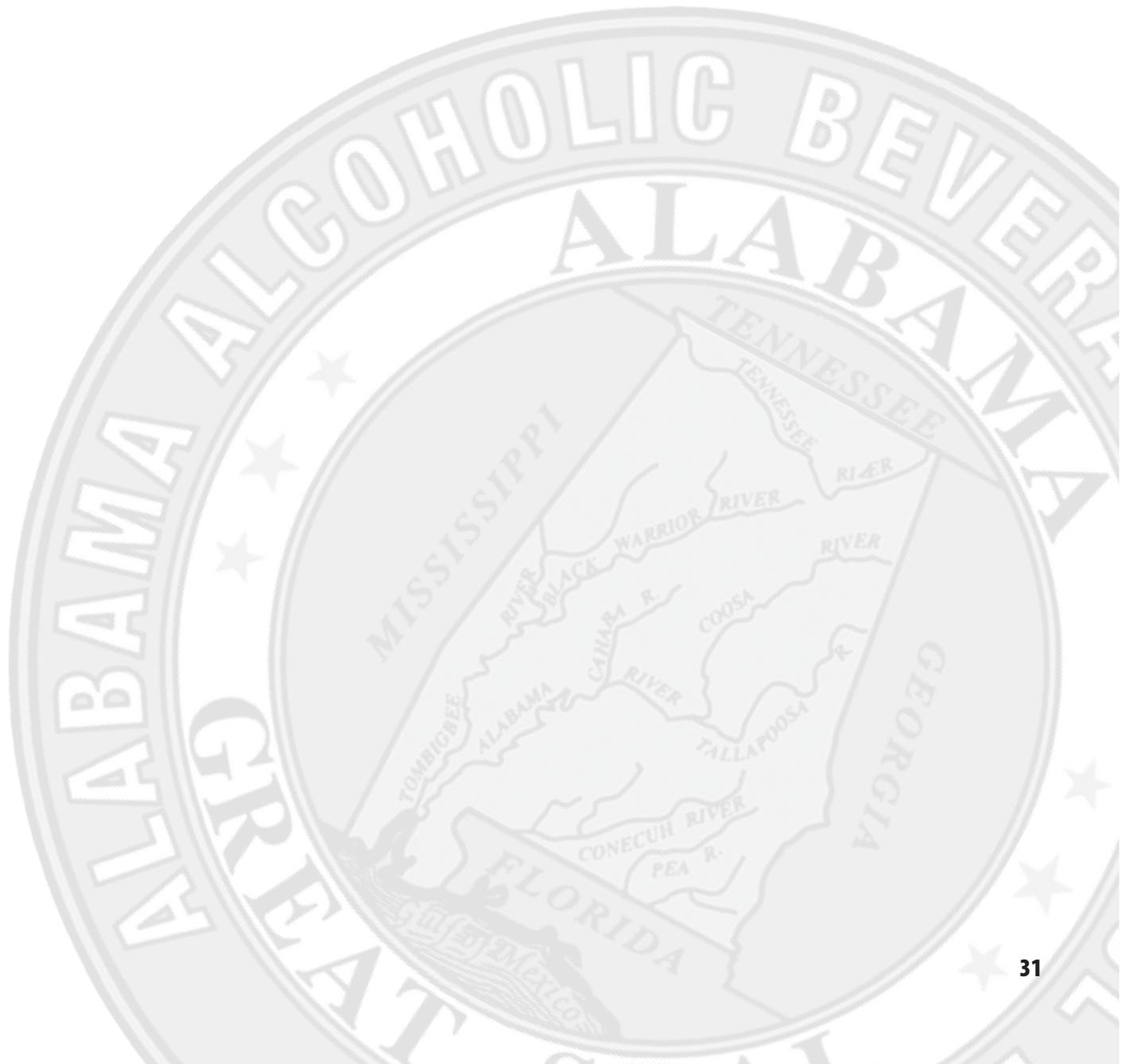
TVA In-Lieu-of Supplemental Payment to Non-Served Dry Counties:
(As required by Act 2010-135)

| County | Amount Distributed |
|--------------------------|--------------------|
| Bibb County | \$55,056.38 |
| Blount County | \$62,625.11 |
| Chilton County | \$63,161.52 |
| Clarke County | \$68,027.27 |
| Clay County | \$52,398.99 |
| Coffee County | \$82,246.60 |
| Fayette County | \$55,852.00 |
| Geneva County | \$65,482.83 |
| Lamar County | \$55,366.86 |
| Marion County | \$66,055.35 |
| Monroe County | \$59,896.50 |
| Pickens County | \$60,683.56 |
| Randolph County | \$58,101.17 |
| Walker County | \$92,491.73 |
| <u>Washington County</u> | <u>\$51,966.09</u> |
| Total | \$949,411.96 |

County License Fees Collected and Distributed:

| County | Amount Distributed |
|------------|--------------------|
| Autauga | \$4,560 |
| Baldwin | \$158,881 |
| Barbour | \$12,075 |
| Bullock | \$4,650 |
| Butler | \$9,175 |
| Calhoun | \$55,150 |
| Chambers | \$10,250 |
| Choctaw | \$7,100 |
| Cleburne | \$3,600 |
| Colbert | \$16,325 |
| Conecuh | \$7,150 |
| Coosa | \$3,925 |
| Covington | \$8,050 |
| Crenshaw | \$3,775 |
| Dale | \$7,850 |
| Dallas | \$18,050 |
| Elmore | \$27,375 |
| Escambia | \$12,300 |
| Etowah | \$78,900 |
| Greene | \$2,812 |
| Hale | \$4,250 |
| Henry | \$1,500 |
| Houston | \$57,300 |
| Jefferson | \$199,750 |
| Lee | \$37,750 |
| Lowndes | \$5,850 |
| Macon | \$6,300 |
| Madison | \$130,150 |
| Marengo | \$6,050 |
| Mobile | \$188,425 |
| Montgomery | \$104,125 |
| Perry | \$2,925 |
| Pike | \$13,975 |
| Russell | \$11,650 |
| Shelby | \$131,550 |
| St Clair | \$23,100 |

| | |
|-------------------|-------------|
| Sumter | \$5,150 |
| Talladega | \$44,825 |
| Tallapoosa | \$15,225 |
| Tuscaloosa | \$38,600 |
| Wilcox | \$7,975 |
| Total Distributed | \$1,488,378 |



State License Activity

Liquor

| | |
|---|------------|
| Lounge Class I | 448 |
| Lounge Class II | 338 |
| Restaurant | 1,441 |
| Club Class I | 131 |
| Club Class II | 170 |
| Retail Common Carrier | 9 |
| Special Events Retail | 67 |
| Special Retail (30 days or less) | 17 |
| <u>Special Retail (More than 30 days)</u> | <u>199</u> |
| Total Liquor | 2,820 |

Beer

| | |
|-----------------------------------|--------------|
| Retail Beer (On-Premises) | 511 |
| <u>Retail Beer (Off-Premises)</u> | <u>2,982</u> |
| Total Beer | 3,493 |

Wine

| | |
|---|--------------|
| Retail Table Wine (On-Premises) | 253 |
| <u>Retail Table Wine (Off-Premises)</u> | <u>2,352</u> |
| Total Table Wine | 2,605 |

Other Licenses

| | |
|------------------------------|----------|
| International Motor Speedway | 1 |
| Wholesale Liquor | 1 |
| Wholesale Beer | 13 |
| Wholesale Table Wine | 12 |
| Wholesale Beer & Table Wine | 20 |
| Warehouse | 2 |
| Manufacturer | 88 |
| Importer | 127 |
| Non-Profit Tax Exempt | 2 |
| <u>Brew Pub</u> | <u>2</u> |
| Total Other | 269 |

Total All 9,187

RVP Certifications 3,130

Ephedrine Registrations 8,566

Annual Tobacco Report

Tobacco Permits issued by Retail Outlet Type

| | |
|---------------------------|--------------|
| Convenience Store | 3,852 |
| Grocery/Supermarket | 544 |
| Drug Store/Pharmacy | 244 |
| Restaurant | 1,626 |
| Liquor Package Store | 393 |
| Department/Discount Store | 213 |
| Liquor Lounge/Club | 855 |
| Industry | 2 |
| Canteen/Snack Bar | 41 |
| Tobacco Store | 117 |
| Hotel/Motel | 81 |
| Other | 454 |
| Total | 8,422 |

Tobacco Administrative Cases Filed 324

Tobacco Compliance Checks

| | Total Completed | Minor Sales Cases | Non- Compliance Rate |
|---------------------------|--------------------|-------------------------|----------------------------|
| Convenience Store | 2,585 | 200 | 7.74% |
| Grocery/Supermarket | 225 | 13 | 5.78% |
| Drug Store/Pharmacy | 212 | 20 | 9.43% |
| Restaurant | 7 | 0 | 0.00% |
| Liquor Package Store | 110 | 6 | 5.45% |
| Department/Discount Store | 75 | 8 | 10.67% |
| Liquor Lounge/Club | 62 | 0 | 0.00% |
| Industry | 0 | 0 | 0.00% |
| Canteen/Snack Bar | 2 | 0 | 0.00% |
| Tobacco Store | 58 | 5 | 8.62% |
| Hotel/Motel | 5 | 0 | 0.00% |
| Other | 21 | 5 | 23.81% |
| Total | 3,362 | 265 | 7.88% |

WET/DRY CITIES/COUNTIES & ADDITIONAL INFORMATION

| <u>COUNTY</u> | <u>INFORMATION</u> |
|---------------|---|
| AUTAUGA | Wet – Allows On-Premise Sunday Sales in the City of Prattville only |
| BALDWIN | Wet – Draft - Specific Cities allow Sunday Sales |
| BARBOUR | Wet – Draft - Beer can be sold in 32 oz. containers |
| BIBB | Dry – Brent & Centerville (Wet Cities) |
| BLOUNT | Dry – Wet in area covered by Birmingham City Limits |
| BULLOCK | Wet - Draft |
| BUTLER | Wet |
| CALHOUN | Wet – Draft - Beer can be sold in 24 oz. cans |
| CHAMBERS | Wet |
| CHEROKEE | Dry – Cedar Bluff & Centre (Wet Cities) |
| CHILTON | Dry – Clanton, Thorsby, & Jemison (Wet Cities) |
| CHOCTAW | Wet – Draft – Beer can be sold in 32 oz. cans |
| CLARKE | Dry – Jackson & Thomasville (Wet Cities) |
| CLAY | Dry |
| CLEBURNE | Wet |
| COFFEE | Dry – Elba, Enterprise, & New Brockton (Wet Cities) |
| COLBERT | Wet – Sunday Sales in City of Sheffield after 12 Noon (Restaurants & Motels Only. Draft Beer Sales allowed in Sheffield, Littleville, Muscle Shoals, & Tuscumbia. |
| CONECUH | Wet – Draft – Beer can be sold in 32 oz. cans (Act 1988-621) |
| COOSA | Wet – Draft - Beer can be sold in 32 oz. containers |

| <u>COUNTY</u> | <u>INFORMATION</u> |
|---------------|--|
| COVINGTON | Wet - Draft |
| CRENSHAW | Wet |
| CULLMAN | Dry – Cullman (Wet City) |
| DALE | Wet – No Liquor License outside of City Limits |
| DALLAS | Wet |
| DEKALB | Dry – Ft. Payne & Collinsville (Wet Cities) |
| ELMORE | Wet |
| ESCAMBIA | Wet - Draft |
| ETOWAH | Wet - Draft |
| FAYETTE | Dry – Fayette (Wet City) |
| FRANKLIN | Dry – Russellville (Wet City) |
| GENEVA | Dry – Geneva, Samson, & Slocomb (Wet Cities) |
| GREENE | Wet – Draft – Sunday Sales at Dog Track Only - Beer can be sold in 32 oz. cans |
| HALE | Wet - Beer can be sold in 32 oz. cans |
| HENRY | Wet - Draft |
| HOUSTON | Wet – Draft – Sunday Sales, On Premise Only after 1 PM. |
| JACKSON | Dry – Bridgeport, Scottsboro, & Stevenson (Wet Cities) |
| JEFFERSON | Wet – Draft – Sunday Sales |
| LAMAR | Dry – Sulligent (Wet City) |
| LAUDERDALE | Dry – Florence & St. Florian (Wet Cities) - On-Premise Sunday Sales & Draft in Florence. |
| LAWRENCE | Dry – Moulton & Town Creek (Wet Cities) |

| <u>COUNTY</u> | <u>INFORMATION</u> |
|---------------|---|
| LEE | Wet – Draft – Sunday Sales |
| LIMESTONE | Dry – Athens (Wet City) – Wet in area covered by Decatur City Limits |
| LOWNDES | Wet – Sunday Sales |
| MACON | Wet – Draft – Sunday Sales - Beer can be sold in 32 oz. containers |
| MADISON | Wet – Draft – Sunday Sales |
| MARENGO | Wet – Draft - Beer can be sold in 32 oz. cans |
| MARION | Dry – Haleyville & Guin (Wet Cities) |
| MARSHALL | Dry – Albertville, Arab, & Guntersville (Wet Cities) |
| MOBILE | Wet – Draft – Sunday Sales |
| MONROE | Dry – Monroeville (Wet City with Draft Sales) |
| MONTGOMERY | Wet – Draft – Sunday Sales |
| MORGAN | Dry – Decatur (Wet City with Draft & Sunday Sales) |
| PERRY | Wet – Draft – Sunday Sales (In County, not Municipalities). Beer can be sold in 40 oz. containers |
| PICKENS | Dry – Aliceville (Wet City) |
| PIKE | Wet |
| RANDOLPH | Dry |
| RUSSELL | Wet – Sunday Sales & Draft in Phenix City Only – No license within 500 feet of a church - Beer can be sold in 32 oz. containers |
| SHELBY | Wet - Draft |
| ST. CLAIR | Wet - Draft |
| SUMTER | Wet – Draft - Beer can be sold in 32 oz. cans |
| TALLADEGA | Wet |

| <u>COUNTY</u> | <u>INFORMATION</u> |
|---------------|---|
| TALLAPOOSA | Wet - Draft |
| TUSCALOOSA | Wet – Draft – Sunday Sales allowed. |
| WALKER | Dry – Carbon Hill & Jasper (Wet Cities) |
| WASHINGTON | Dry – Chatom (Wet City) |
| WILCOX | Wet – Draft – Sunday Sales |
| WINSTON | Dry – Haleyville (Wet City) |

